



LETTER OF UNDERSTANDING

REGARDING

CO-OPERATION BETWEEN THE

ELECTRONIC COMMUNICATIONS COMMITTEE of the CEPT

AND THE

MOBILE SATELLITE USERS ASSOCIATION

Letter of Understanding
regarding co-operation between
ECC and MSUA

The Parties,

the Electronic Communications Committee (ECC) of CEPT (Conférence Européenne des Administrations des Postes et des Télécommunications), and

the Mobile Satellite Users Association (MSUA)

having noted the need to establish a close relationship in order to foster cooperation;

recognising that:

ECC is an organisation of governmental bodies, hence with limited possibilities to enter binding agreements with a private association;

and that

MSUA is an association of users and providers of satellite communications facilities at all levels in the vertical and horizontal operational structure;

and considering that:

- a) ECC considers and develops policies on electronic communications activities in a European context and is the recognised organisation in Europe responsible for the efficient use of the radio spectrum, satellite orbits and numbering resources, so as to satisfy the requirements of users
- b) MSUA develops common views among satellite communications operators, users and facility providers in regards to, inter alia, regulatory matters such as spectrum allocations and utilisation, and system and service licensing;
- c) ECC and MSUA have a common interest in ensuring the most efficient use and management of the radio frequency spectrum and orbits for all satellite telecommunications applications;

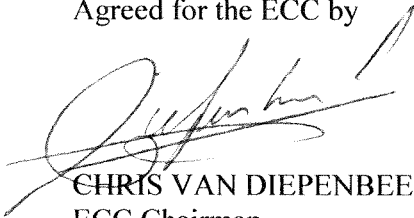
- d) ECC and MSUA have the common objective to promote and facilitate satellite telecommunications, directly or indirectly, with the aim of contributing to the establishment of a global telecommunications infrastructure;
- e) ECC and MSUA have a reciprocal interest in ensuring Europe-wide and world-wide allocations of spectrum for satellite telecommunication networks and services in order to meet the needs of the market;
- f) the MSUA Board of Directors has authorised the Director of European Relations to take on the task of Observer in the ECC and its sub-ordinate groups, as appropriate;

agree to co-operate as follows:

- 1) ECC and MSUA agree to exchange information and seek, to the extent possible, a common approach concerning electronic communications applications, in particular regarding the allocation and use of frequency spectrum and orbits for satellite telecommunications services. The two Parties may exchange, as appropriate, free of charge, any information on programmes of work in areas of mutual interest ;
- 2) Copies of relevant documents from either Party shall be made available to the other Party on request. The dissemination by one Party of the documents received from the other Party will be limited to the members of the relevant part of the receiving Party, and solely for the purpose of the activities relating to the Party's work programme;
- 3) All copyright and other intellectual and industrial rights embodied in documents exchanged between the ECC and the MSUA and any copies thereof, remain with the originating Party and extend to all media in which the information may be embodied. Any reference to these documents shall be submitted for the agreement of the originating Party prior to communication to other bodies;
- 4) The ECC Chairman and the MSUA Director for European Relations should meet periodically at their convenience. Chairmen of ECC subordinate bodies and other Officers of the MSUA may participate in these meetings as appropriate and will be invited accordingly;
- 5) Participation of one nominated Observer, or a substitute, from MSUA is normally permitted at meetings of the ECC, its Working Groups, Project Teams and Task Groups, and a nominated Observer from the ECC family may participate at meetings of the MSUA;
- 6) Observers shall, to the extent permitted by the relevant Party's organisational statutes and rules, be entitled to participate fully in discussions on relevant work items, and may submit written contributions, but shall not be party in the decision making process;

- 7) MSUA may submit proposals to the relevant ECC Body. These shall be considered subject to the normal ECC process for approval of work items and outputs;
- 8) This agreement shall last for three years and may be renewed by mutual consent. On its expiry, the Agreement shall be automatically renewed for further one year periods unless otherwise agreed by the Parties. The agreement can be terminated by either Party on giving three months written notice before the expiry date;
- 9) The practical contacts and decisions for the application of this Agreement will be taken between the ECC Chairman and the MSUA Director for European Relations.

Agreed for the ECC by



CHRIS VAN DIEPENBEEK
ECC Chairman

Date: 17 March 2005

Agreed for MSUA by



(SCOTT CHASE)

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President/Director MSUA

Date: 19 January 2005